

# Hansen Technologies Limited

## Appendix 4E

### Year ended 30 June 2018

Hansen Technologies Limited and its Controlled Entities ("the Group")

ABN or equivalent company reference: ABN: 90 090 996 455

#### 1. Reporting period

Report for the financial year ended:	30 June 2018
Previous corresponding period is the financial year ended:	30 June 2017

#### 2. Results for announcement to the market

				<b>\$A'000</b>
Revenues from ordinary activities	Up	32.1%	to	230,816
Profit from ordinary activities after tax attributable to members	Up	20.8%	to	28,850
		<b>Amount per security</b>		<b>Franked amount per security</b>
<b>Final Dividend</b>				
Final dividend for the year ended 30 June 2018		4.0¢		4.0¢
Final dividend for previous corresponding period		3.0¢		3.0¢
Payment date for the final dividend for the year ended 30 June 2018		27 September 2018		
Record date for determining entitlement to the future dividend		5 September 2018		
<b>Interim Dividend</b>				
Interim dividend for the 2018 fiscal year		3.0¢		3.0¢
Interim dividend for previous corresponding period		3.0¢		3.0¢
A regular dividend of 3.0 cents per share, together with a special dividend of 1.0 cent per share has been declared. This final dividend totalling 4.0 cents per share is 100% franked, bringing the total dividend for the year to 7 cents per share, fully franked. Please refer to the attached financial report for the year ended 30 June 2018 and the accompanying announcement for more detail.				

#### 3. Statement of Comprehensive Income

Refer to the attached statement and relevant notes.

#### 4. Statement of Financial Position

Refer to the attached statement and relevant notes.

#### 5. Statement of Cash Flows

Refer to the attached statement and relevant notes.

#### 6. Statement of Changes in Equity

Refer to the attached statement and relevant notes.

#### 7. Dividends

	Date of payment	Total amount of dividend
Three cent interim dividend – year ended 30 June 2017	31 March 2017	\$5,450,243
Three cent final dividend – year ended 30 June 2017	30 September 2017	\$5,873,908
Three cent interim dividend – year ended 30 June 2018	29 March 2018	\$5,888,099
Four cent final dividend – year ended 30 June 2018	27 September 2018	\$7,865,929

#### Amount per security

	Amount per security	Franked amount per security at % tax	Amount per security of foreign sourced dividend
Current year (interim)	3.0¢	100%	0¢
Current year (final)	4.0¢	100%	0¢
<b>Total dividend: Current year</b>	<b>7.0¢</b>	<b>100%</b>	<b>0¢</b>
Previous year (interim)	3.0¢	100%	0¢
Previous year (final)	3.0¢	100%	0¢
<b>Total dividend: Previous year</b>	<b>6.0¢</b>	<b>100%</b>	<b>0¢</b>

#### Total dividend paid on all securities

	Current financial year \$'000	Previous financial year \$'000
Ordinary securities	11,762	12,702
<b>Total</b>	<b>11,762</b>	<b>12,702</b>

**8. Details of dividend or distribution reinvestment plans in operation are described below**

<p>A Dividend Reinvestment Plan has been established to provide shareholders with the opportunity to reinvest dividends in new shares rather than receiving cash. Details of the Dividend Reinvestment Plan including the share pricing methodology is available online at <a href="https://hansencx.com/about/investor-relations">https://hansencx.com/about/investor-relations</a>.</p> <p>The price for shares to be applied for in accordance with the DRP plan for this dividend shall be the full undiscounted value as prescribed by the plan.</p> <p>The conduit foreign income component of this final dividend is nil.</p>	
<p>The last date for receipt of election notices for participation in the dividend or distribution reinvestment plan</p>	<p>6 September 2018</p>

**9. Net tangible assets per security**

	Current period	Previous corresponding period
Net tangible asset backing per ordinary security	(0.7) Cents	15.4 Cents

The Group's asset base comprises primarily of software (as with most technology companies) and goodwill from acquisitions. These intangibles, combined with borrowings of \$27 million resulted in net tangible asset backing per security being negative at 30 June 2018.

**10. Details of entities over which control has been gained during the period**

The Group gained control of Enoro Holdings AS and its controlled subsidiaries on 1 July 2017. Further details of the acquisition are disclosed in the attached financial report.

**11. Details of associates and joint venture entities**

None

**12. Significant information relating to the entity's financial performance and financial position**

Results from Operations for the full year ended 30 June 2018. Please refer to the attached statements and relevant notes for further detail:

	FY18 A\$'000	FY17 A\$'000	Variance %
Operating revenue	230,816	174,672	Up 32.1%
EBITDA	59,331	45,145	Up 31.4%
Profit before tax	36,982	32,833	Up 12.6%
Income tax expense	(8,132)	(8,945)	Down 9.1%
Net profit after tax from continuing operations	28,850	23,888	Up 20.8%
Basic Earnings per share	14.8 cents	13.2 cents	Up 12.0%

**13. The financial information provided in the Appendix 4E is based on the financial report (attached), which has been prepared in accordance with Australian Accounting Standards.**

**14. Commentary on the results for the period**

Please refer to the attached financial report.

**15. Audit of the financial report**

The consolidated financial report for the year ended 30 June 2018 has been audited and contains the independent auditor's report which included an unqualified audit opinion.

Other information requiring disclosure to comply with Listing Rule 4.3A is contained in, and should be read in conjunction with, the notes to the consolidated Financial Statements and the Directors' Report for the year ended 30 June 2018.